



Axon Enterprise, Inc.  
 17800 N 85th St  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic:(800) 978-2737  
 International: +1.800.978.2737

Q-759546-45953AT

Issued: 10/23/2025

Quote Expiration: 12/31/2025

Estimated Contract Start Date: 06/01/2026

Account Number: 325529

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Steuben County Sheriff's Office - NY 7007 Rumsey Street Ext Bath, NY 14810-7827 USA	Steuben County Sheriff's Office - NY 7007 Rumsey Street Ext Bath NY 14810-7827 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Allie Taylor Phone: 6036308705 Email: alltaylor@axon.com Fax:	Brian Logsdon Phone: (607) 622-3901 Email: blogsdon@steubencountyny.gov Fax: (607) 776-7671

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$231,779.50</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$231,779.50</b>

**Discount Summary**

Average Savings Per Year	\$26,711.25
<b>TOTAL SAVINGS</b>	<b>\$133,556.23</b>

## Payment Summary

Date	Subtotal	Tax	Total
May 2026	\$46,355.90	\$0.00	\$46,355.90
May 2027	\$46,355.90	\$0.00	\$46,355.90
May 2028	\$46,355.90	\$0.00	\$46,355.90
May 2029	\$46,355.90	\$0.00	\$46,355.90
May 2030	\$46,355.90	\$0.00	\$46,355.90
<b>Total</b>	<b>\$231,779.50</b>	<b>\$0.00</b>	<b>\$231,779.50</b>

Quote Unbundled Price: \$365,332.60  
 Quote List Price: \$302,080.60  
 Quote Subtotal: \$231,779.50

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
BWCUwTAP	BWC Unlimited with TAP	35	60	\$129.78	\$99.66	\$99.66	\$209,286.00	\$0.00	\$209,286.00
<b>A la Carte Hardware</b>									
H00001	AB4 Camera Bundle	35			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	4			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Software</b>									
73618	AXON COMMUNITY REQUEST	35	60		\$10.85	\$0.00	\$0.00	\$0.00	\$0.00
ProLicense	Pro License Bundle	10	60		\$48.82	\$37.49	\$22,493.50	\$0.00	\$22,493.50
<b>A la Carte Services</b>									
99901	AXON ACCELERATE CONFERENCE REGISTRATION	3			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total</b>							<b>\$231,779.50</b>	<b>\$0.00</b>	<b>\$231,779.50</b>

**Delivery Schedule**

**Hardware**

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	05/01/2026
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	35	1	05/01/2026
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	39	1	05/01/2026
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	39	1	05/01/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	4	1	05/01/2026
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	4	1	05/01/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	4	1	05/01/2026
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	36	1	11/01/2028
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	5	1	11/01/2028
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	36	1	05/01/2031
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	5	1	05/01/2031

**Software**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	35	06/01/2026	05/31/2031
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	35	06/01/2026	05/31/2031
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	30	06/01/2026	05/31/2031
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	10	06/01/2026	05/31/2031
A la Carte	73618	AXON COMMUNITY REQUEST	35	06/01/2026	05/31/2031

**Services**

Bundle	Item	Description	QTY
A la Carte	99901	AXON ACCELERATE CONFERENCE REGISTRATION	3

**Warranties**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	35	05/01/2027	05/31/2031
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	1	05/01/2027	05/31/2031
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	5	05/01/2027	05/31/2031

## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	7007 Rumsey Street Ext	Bath	NY	14810-7827	USA

## Payment Details

### May 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	BWCUwTAP	BWC Unlimited with TAP	35	\$41,857.20	\$0.00	\$41,857.20
Year 1	H00001	AB4 Camera Bundle	35	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Year 1	ProLicense	Pro License Bundle	10	\$4,498.70	\$0.00	\$4,498.70
<b>Total</b>				<b>\$46,355.90</b>	<b>\$0.00</b>	<b>\$46,355.90</b>

### Jun 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	73618	AXON COMMUNITY REQUEST	35	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	99901	AXON ACCELERATE CONFERENCE REGISTRATION	3	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

### May 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	BWCUwTAP	BWC Unlimited with TAP	35	\$41,857.20	\$0.00	\$41,857.20
Year 2	H00001	AB4 Camera Bundle	35	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Year 2	ProLicense	Pro License Bundle	10	\$4,498.70	\$0.00	\$4,498.70
<b>Total</b>				<b>\$46,355.90</b>	<b>\$0.00</b>	<b>\$46,355.90</b>

### May 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	BWCUwTAP	BWC Unlimited with TAP	35	\$41,857.20	\$0.00	\$41,857.20
Year 3	H00001	AB4 Camera Bundle	35	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Year 3	ProLicense	Pro License Bundle	10	\$4,498.70	\$0.00	\$4,498.70
<b>Total</b>				<b>\$46,355.90</b>	<b>\$0.00</b>	<b>\$46,355.90</b>

### May 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	BWCUwTAP	BWC Unlimited with TAP	35	\$41,857.20	\$0.00	\$41,857.20
Year 4	H00001	AB4 Camera Bundle	35	\$0.00	\$0.00	\$0.00
Year 4	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Year 4	ProLicense	Pro License Bundle	10	\$4,498.70	\$0.00	\$4,498.70
<b>Total</b>				<b>\$46,355.90</b>	<b>\$0.00</b>	<b>\$46,355.90</b>

**May 2030**

<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Year 5	BWCUwTAP	BWC Unlimited with TAP	35	\$41,857.20	\$0.00	\$41,857.20
Year 5	H00001	AB4 Camera Bundle	35	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Year 5	ProLicense	Pro License Bundle	10	\$4,498.70	\$0.00	\$4,498.70
<b>Total</b>				<b>\$46,355.90</b>	<b>\$0.00</b>	<b>\$46,355.90</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract State of New York OGS Contract PM69698 (IT Umbrella Contract) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

10/23/2025

