

LUBRICANTS
BID DATE: 12/26/2019
CONTRACT: 1/1/2020 – 12/31/2021

3-B

BWE, LLC, 1064 Goffs Falls Road, Manchester, NH 03103 (603) 222-2900 / (603) 222-9481
 Superior Lubricants Co. Inc., 32 Ward Rd., North Tonawanda NY 14120 (800) 638-1887 / (716) 695-9087
 Reladyne, LLC , 319 E 11th St., Elmira Heights, NY 14903 (607) 734-2858 / (607) 734-3270

LUBRICANTS			BWE		SUPERIOR		RELADYNE	
Item	Estimated Quantity per Year		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Motor Oil-Universal Fleet; shall meet or exceed: API CK-4								
SAE 15W - 40W	Bulk	1,000 gallons	\$ 5.35 / gal	\$ 5,350.00	\$ 6.70 / gal	\$ 6,700.00	\$ 6.36 / gal	\$ 6,360.00
	Drum	3,000 gallons	\$ 5.83 / gal	\$ 17,490.00	\$ 7.50 / gal	\$ 22,500.00	\$ 7.26 / gal	\$ 21,780.00
	Gallon; Case Lot	250 gallons	\$ 9.61 / gal	\$ 2,402.50	\$ 8.00 / gal	\$ 2,000.00	\$ 7.80 / gal	\$ 1,950.00
SAE 10W	Bulk	300 gallons	\$ 6.38 / gal	\$ 1,914.00	\$ 5.50 / gal	\$ 1,650.00	\$ 9.18 / gal.	\$ 2,754.00
	Drum	100 gallons	\$ 6.88 / gal	\$ 688.00	\$ 6.25 / gal	\$ 625.00	\$ 9.68 / gal	\$ 968.00
	Gallon; Case Lot	100 gallons	\$ 7.40 / gal	\$ 740.00	\$ 7.25 / gal	\$ 725.00	\$ 12.18 / gal.	\$ 1,218.00
	12/1 Qt.; Case Lot	50 cases	\$ 22.20/ case	\$ 1110.00	\$ 7.25 / gal (150 gal) *	\$ 1087.50	\$ 37.43 / case	\$ 1,871.50
SAE 30W	Bulk	1,000 gallons	\$ 6.28 / gal	\$ 6,280.00	\$ 5.75 / gal	\$ 5,750.00	\$ 8.93 / gal	\$ 8,930.00
	Drum	300 gallons	\$ 7.18 / gal	\$ 2,154.00	\$ 6.50 / gal	\$ 1,950.00	\$ 9.43 / gal	\$ 2,829.00
	Gallon; Case Lot	100 gallons	\$ 7.70 / gal	\$ 770.00	\$ 7.00 / gal	\$ 700.00	\$ 14.94 / gal	\$ 1,494.00
	12/1 Qt.; Case Lot	25 cases	\$ 23.10 / case	\$ 577.50	\$ 7.00 / gal (75 gal) *	\$ 525.00	\$ 49.06 / case	\$ 1,226.50
SAE 50W	Bulk	100 gallons	\$ 9.77 / gal	\$ 977.00	\$ 7.00 / gal	\$ 700.00	\$ 13.63 / gal	1,363.00
	Drum	100 gallons	\$ 17.84 / gal	\$ 1,784.00	\$ 7.25 / gal	\$ 725.00	\$ 13.63 / gal	\$ 1,363.00
	Gallon; Case Lot	25 gallons	\$ 18.36 / gal	\$ 459.00	\$ 8.25 / gal	\$ 206.25	\$ 15.63 / gal	\$ 390.75
	12/1 Qt.; Case Lot	25 cases	\$ 55.08 / case	\$ 1,377.00	\$ 8.25 / gal (75 gal) *	\$ 618.75	\$ 45.63 / case	\$ 1,140.75

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Motor Oil – All Weather; shall meet or exceed: API SM								
SAE 5W - 20W	12/1 Qt.; Case Lot	25 cases	\$ 20.28 / case	\$ 507.00	\$ 22.05 / case	\$ 551.25	\$ 22.05 / case	\$ 551.25
SAE 5W - 30W	12/1 Qt.; Case Lot	25 cases	\$ 20.28 / case	\$ 507.00	\$ 22.05 / case	\$ 551.25	\$ 22.05 / case	\$ 551.25
SAE 10W - 30W	12/1 Qt.; Case Lot	50 cases	\$ 20.28 / case	\$ 1,014.00	\$ 22.05 / case	\$ 1,102.50*	\$ 22.05 / case	\$ 1,102.50
SAE DEXOS 0W–20W	12/1 Qt.; Case Lot	25 cases	\$ 25.80 / case	\$ 645.00	\$ 26.04 / case	\$ 651.00	\$ 26.85 / case	\$ 671.25
SAE DEXOS 5W–30W	12/1 Qt.; Case Lot	25 cases	\$ 25.80 / case	\$ 645.00	\$ 26.04 / case	\$ 651.00	\$ 26.85 / case	\$ 671.25
SAE 0W – 40W	6/1 Qt.; Case Lot	10 cases	\$ 38.20 / case	\$ 382.00	\$ 42.75 / case	\$ 427.50	\$ 60.00 / case	\$ 600.00
Hydraulic Oil; shall meet or exceed: AW 46, shall be Sunstrand, Vickers, Eaton/Charlynn approved and shall be available in all ISO Viscosity grades.								
	Bulk	1,600 gallons	\$ 4.38 / gal	\$ 7,008.00	\$ 3.95 / gal	\$ 6,320.00	\$ 4.46 / gal	\$ 7,136.00
	Drum	1,700 gallons	\$ 4.88 / gal	\$ 8,296.00	\$ 4.50 / gal	\$ 7,650.00	\$ 4.96 / gal	\$ 8,432.00
	Pail	200 gallons	\$ 5.32 / gal	\$ 1,064.00	\$ 5.70 / gal	\$ 1,140.00	\$ 5.51 / gal	\$ 1,102.00
Tractor Hydraulic/Transmission Fluid; shall meet or exceed: API GL4, shall meet or exceed (as applicable): Allison C-4, Cat TO-2, Deere HY Gard J-20A/B, J-20 C/D, IH HY Tran, Sunstrand Hydrostatic Transmission Fluid...								
	Drum	220 gallons	\$ 5.97 / gal	\$ 1,313.40	\$ 6.50 / gal	\$ 1,430.00	\$ 5.42 / gal	\$ 1,192.40
	Pail	200 gallons	\$ 6.41 / gal	\$ 1,282.00	\$ 7.50 / gal	\$ 1,500.00	\$ 6.00 / gal	\$ 1,200.00
Tractor Hydraulic/Transmission Fluid; shall meet or exceed: CAT TO-4								
	Drum	220 gallons	\$ 6.27 / gal	\$ 1,379.40	\$ 7.21 / gal	\$ 1,586.00	\$ 6.73 / gal	\$ 1,480.60
	Pail	200 gallons	\$ 6.79 / gal	\$ 1,358.00	\$ 8.21 / gal	\$ 1,642.00	\$ 8.23 / gal	\$ 1,646.00

* AS CALCULATED BY STEUBEN COUNTY

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Item	Estimated Quantity per year	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Automatic Transmission Fluid (Multi-Purpose) shall meet or exceed: Ford M2C-166H (Type H), MC-138 CJ, Allison C-4, CAT TO-2							
Pail	50 gallons	\$ 6.54 / gal	\$ 327.00	\$ 6.83 / gal	\$ 341.50	\$ 650 / gal	\$ 325.00
12/1 Qt.; Case Lot	200 cases	\$ 23.76 / gal	\$ 4,752.00	\$ 23.25 / case	\$ 4,650.00	\$ 24.50 / case	\$ 4,900.00
Automatic Transmission Fluid; shall be branded with "ALLISON APPROVED; complies with TES295 specifications label or ALLISON APPROVED; Schedule One – TES389 Transmission Fluid label							
Item	Estimated Quantity per Year	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Drum	550 gallons	\$ 29.08 / gal	\$ 15,994.00	\$ 29.00 / gal	\$ 15,950.00	\$ 27.25 / gal	\$ 14,987.50
Pail	100 gallons	\$ 36.92 / gal	\$ 3,692.00	\$ 34.53 / gal	\$ 3,453.00	\$ 34.79 / gal	\$ 3,479.00
12/1 Qt.; Case Lot	25 cases	\$ 111.06 /case	\$ 2,776.50	\$ 122.25 / case	\$ 3,056.25	\$ 121.26 / case	\$ 3,031.50
Automatic Transmission Fluid; shall meet or exceed: Chrysler MS-7176E							
12/1 Qt.; Case Lot	25 cases	\$ 29.25 / case	\$ 731.25	\$ 28.50 / case	\$ 712.50	\$ 39.95 / case	\$ 998.75
Automatic Transmission Fluid; shall meet or exceed: MCFT MERCON SP							
12/1 Qt.; Case Lot	20 cases	\$ 55.42 / case	\$ 1,108.40	\$ 67.00 / case	\$ 1,340.00	\$ 43.15 / case	\$ 863.00

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Synthetic Multi-Purpose Grease Wheel Bearing Lubricant; shall meet or exceed NLGI#2 for Chrysler, Ford, GM and Caterpillar Products; as required by the County.							
10 Cartridge/case; Case Lot	900 cart.	\$ 5.009 / cart	\$ 4,508.10	\$ 7.50 / cart	\$ 6,750.00	\$ 6.50 / cart	\$ 5,850.00
Multi-Purpose Grease Wheel Bearing Lubricant; shall meet or exceed: Timken EP Test: OK Load = 65 LBS., Dropping Point = 535°							
10 Cartridge/case; Case Lot	900 cart.	\$ 2.123 / cart	\$ 1,910.70	\$ 2.20 / cart	\$ 1,980.00	\$ 2.99 / cart	\$ 2,691.00
“Moly Tough Tac” – Heavy Machinery Grease; shall meet or exceed: NLGI#2, shall contain a minimum of 3% Molybdenum Disulfide; by weight.							
10 Cartridge/case; Case Lot	900 cart.	\$ 3.131 / cart	\$ 2,817.90	\$ 2.35 / cart	\$ 2,115.00	\$ 4.49 / cart	\$ 4,041.00
120 lb. Keg	240 pounds	\$ 3.4915 / lb.	\$ 837.96 *	\$ 2.05 / lb.	\$ 492.00 *	\$ 3.99 / lb.	\$957.60

* As Calculated by Steuben County

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Item	Estimated Quantity per Year		Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Multi-Purpose Gear Lube; shall meet or exceed: NLGI#2								
SAE 85W - 140W	Drum	1,200 gallons	\$ 8.32 / gal	\$ 9,984.00	\$ 7.94 / gal	\$ 9,528.00	\$ 11.63 / gal	\$ 13,956.00
	12/1 Qt.; Case Lot	50 cases	\$ 35.20 / case	\$ 1,760.00	\$ 18.00 / case (100 cases) *	\$ 1,800.00	\$ 55.63 / case	\$ 2,781.50
Multi-Purpose Gear Lube; shall meet or exceed: API GL-5								
SAE 80W - 90W	Drum	120 gallons	\$ 6.59 / gal	\$ 790.80	\$ 7.75 / gal	\$ 930.00	\$ 8.95 / gal	\$ 1,074.00
	12/1 Qt.; Case Lot	50 cases	\$ 37.38 / case	\$ 1,869.00	\$ 36.00 / case	\$ 1,800.00	\$ 39.95 / case	\$ 1,997.50
Straight Mineral Gear Lube; shall meet or exceed: API GL-1								
SAE 90W	Drum	120 gallons	\$ 9.76 / gal	\$ 1,171.20	\$ 7.50 / gal	\$ 900.00	\$ 9.63 / gal	\$ 1,155.60
Gear Lube; shall meet or exceed: API GL-1								
SAE 80W – 90W	Drum	120 gallons	\$ 14.1538	\$ 1,698.45	\$ 7.75 / gal	\$ 930.00	\$ 8.95 /gal	\$ 1,074.00
Synthetic Transmission Fluid CD-50; shall be Eaton, Rockwell approved								
	Drum	110 gallons	\$ 17.84 / gal	\$ 1,962.40	\$ 13.50/ gal	\$ 1,485.00	\$ 18.52 / gal	\$ 2,037.20
	Pail	350 gallons	\$ 18.36 / gal	\$ 6,426.00	\$ 16.00 / gal	\$ 5,600.00	\$ 18.62 / gal	\$ 6,517.00
	Keg	400 gallons	\$ 19.40 / gal	\$ 7,760.00	\$ 16.50 / gal	\$ 6,600.00	\$ 20.15/ gal	\$ 8,060.00
Synthetic Gear Lube; shall meet or exceed: Rockwell 0-76-E,								
SAE 75W - 90W	Drum	500 gallons	\$ 14.20 / gal	\$ 7,100.00	\$ 14.00 / gal	\$ 7,000.00	\$ 17.76 / gal	\$ 8,880.00
	Pail	350 gallons	\$ 14.72 / gal	\$ 5,152.00	\$ 14.50 / gal	\$ 5,075.00	\$ 18.50 / gal	\$ 6,475.00
SAE 75W - 140W	Drum	500 gallons	\$ 21.85 / gal	\$ 10,925.00	\$ 20.62 / gal	\$ 10,310.00	\$ 17.76 / gal	\$ 8,880.00
	Pail	350 gallons	\$ 21.85 / gal	\$ 7,647.50	\$ 22.00 / gal	\$ 7,700.00	\$ 18.50 / gal	\$ 6,475.00

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Item	Estimated Quantity per Year	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Antifreeze; Conventional (Green); Heavy-Duty (Diesel) Reference PRODUCT IDENTIFICATION SHEET.							
Bulk	550 gallons	\$ 5.94 / gal	\$ 3,267.00	\$ 5.95 / gal	\$ 3,272.50	\$ 6.15 / gal	\$ 3,382.50
Drum	550 gallons	\$ 5.94 / gal	\$ 3,267.00	\$ 7.75 / gal	\$ 4,262.50	\$ 7.00 / gal	\$ 3,850.00
Case	120 gallons	\$ 5.96 / gal	\$ 715.20	\$ 7.80 / gal	\$ 936.00	\$ 8.00 / gal	\$ 960.00
Antifreeze; Extended life coolant 50 / 50; Heavy-Duty (Diesel) Reference PRODUCT IDENTIFICATION SHEET							
Bulk	550 gallons	\$ 6.89 / gal	\$ 3,789.50	\$ 7.00 / gal	\$ 3,850.00	\$ 7.20 / gal	\$ 3,960.00
Drum	550 gallons	\$ 6.89 / gal	\$ 3,789.50	\$ 8.00 / gal	\$ 4,400.00	\$ 8.00 / gal	\$ 4,400.00
Case	120 gallons	\$ 7.20 / gal	\$ 864.00	\$ 8.50 / gal	\$ 1,020.00	\$ 8.50 / gal	\$ 1,020.00
Diesel Exhaust Fluid (DEF) Reference PRODUCT IDENTIFICATION SHEET.							
Drum	1,100 gallons	\$ 1.87 / gal	\$ 2,057.00	\$ 1.99 / gal	\$ 2,189.00	\$ 1.80 / gal	\$ 1,980.00
Case	50 cases	\$ 11.40 / case	\$ 570.00	\$ 14.50 / case	\$ 725.00	\$ 8.45 / case	\$ 422.50
-020° F. Premixed Washer Solvent Reference PRODUCT IDENTIFICATION SHEET.							
Drum	165 gallons	\$ 1.70 / gal	\$ 280.50	\$ 1.69 / gal	\$ 278.85	\$ 1.79 / gal	\$ 295.35
Case	420 gallons	\$ 1.58 / gal	\$ 663.60	\$ 1.79 / gal	\$ 751.80	\$ 1.79 / gal	\$ 751.80
Total Extended Line Item Price Bid		\$ 192,439.26 *		\$ 193,848.90 *		\$ 214,483.30	

* As calculated by Steuben County

AWARDED BY THE PUBLIC WORKS COMMITTEE ON 1/6/2020 AS SHADED