

RFP-MARKETING OF RECYCLABLE MATERIALS AND SCRAP METAL

CONTRACT TERM: 1/1/2021 – 12/31/2021

Bid Date: 11/12/2020

Cascades Recovery US Inc., 404 Matie-Victorin Blvd, Kingsey Falls, Quebec JOA 1Bo (647)444-3731

Casella Resource Solutions, 25 Greens Hill Ln., Rutland, VT 05701 (617)593-2648 / (617)241-3806

CL Trading, LLC., 2206 Pine Woods Road, Jersey Shore, PA 17740, (607)337-9427

Ben Weitsman of Hornell, 6334 Co. Rte 64, Hornell, NY 14843, (607)324-3175/ (607)324-5652

Marketing of Recyclables Materials and Scrap Metal

			Cascades Recovery	\$/ton	Casella	\$/ton	CL Trading	\$/ton	Weitsman	\$/ton
	Estimated Tons	(B) Market Pricing (Nov 2020)	(C) Percentage or +/- \$ value Benchmark Pricing		(C) Percentage or +/- \$ value Benchmark Pricing		(C) Percentage or +/- \$ value Benchmark Pricing		(C) Percentage or +/- \$ value Benchmark Pricing	
OCC (Cardboard)	785	\$60	High plus \$10	\$70	High minus \$5	\$55	BLF: High plus \$12.76/ton Erwin: High plus \$10.76/ton	\$72.76 \$70.76		
Newspaper	438	\$40			High minus \$60/ton	(\$20)				
Mixed Glass	121	\$15								
#1 and #2 Plastic; co-mingled	215	NA					\$0.02 / lb FLAT picked up	\$40		
#1 Plastic	55	\$130			50% PET Secondary Market minus \$40/ton we deliver	\$25				
#2 Plastic	160	\$1000			50% HDPE Secondary Market minus \$40/ton we deliver	\$460				
Tin	85	\$119					Will move on monthly quote	NA	95%	\$113
SCRAP	761	\$119							Bath: 94% Erwin: 94% Hornell: 76% Wayland: 76%	\$111.86 \$111.86 \$90.44 \$90.44

Benchmarks – ⁽¹⁾ Pittsburgh Market, American Metal Market Publication –#2 Bundles
⁽²⁾ PPW OCC ⁽¹¹⁾ BUFFALO HIGH ⁽³⁾

*Gross ton = 2,200 lbs.

Prices are for the Vendor paying Steuben County.

AWARDED BY THE PWC ON 12/7/20 AS HIGHLIGHTED