



PURCHASING DEPARTMENT

COUNTY OF STEUBEN

3 EAST PULTENEY SQUARE
BATH, NEW YORK 14810-1510
(607) 664-2484

DATE: May 10, 2019

MEMO TO: CNY Drone Works LLC
Dronosphere LLC, DBA Drone Works
Florida Drone Supply
Flymotion
G2 Digital Solutions
Steel City Drones LLC

FROM: Andrew G. Morse, Director of Purchasing

RE: Drones, #GC-19-001-B

At the recent meeting of the Public Safety and Corrections Committee of the Steuben County Legislature and the Steuben County Sheriff, the above referenced bid was awarded to Drone Works. A tab sheet is available at our website www.steubencony.org

If you have any questions regarding this matter, please contact this office.

Thank you for your interest in doing business with Steuben County.

AGM:jap
c:file

TITLE: Drones GC-19-001-B	DATE: April 30, 2019
DEPARTMENT: Sheriff	CONTACT PERSON: John McNelis

VENDOR	BID PRICE
CNY Drone Works LLC	\$35,861.00
Drone Works	\$30,959.98
Florida Drone Supply	\$29,509.00*
Flymotion	\$29,614.00* **
G2 Digital Solutions	\$36,150.00
Steel City Drones LLC	\$42,697.00

*Bid price does not include on-scene assistance or loaner UAV.

** As calculated by Steuben County

CNY Drone Works
5 Coventry Dr.
Fulton NY 13069

Drone Works
3616 Carmen Rd.
Binghamton NY 13903

Florida Drone Supply
16335 S. Tamiami Tr.
Fort Myers FL 33908

Flymotion
4558 Eagle Falls Place
Tampa FL 33619

G2 Digital Solutions
1841 Trebein Rd.
Xenia OH 45385

Steel City Drones LLC
282 Foxcroft Rd.
Pittsburgh PA 15220